

THERE WAS A TIME...

INFORMAL MEETING OF TRANSPORT MINISTERS - BELGIUMPRESIDENCY



Informal meeting of all EU Transport ministers during the Connecting Europe Days

BRUSSELS DECLARATION



20 points guideline for the next EU legislative

to prepare Europe's future mobility



Strong backing for rail freight

- Make the modal shift towards rail transport a central objective of European mobility policy.
- Make the development of rail freight a priority for the EU's internal market.
- Prepare the necessary regulatory changes and make every effort to adopt them in order to improve the competitiveness of rail transport.
- Ensure a level playing field with other modes of transport.



AND THEN NEW PRIORITIES ARISE

NEW TECHNOLOGIES AND HIGH-SPEED RAIL ON TOP OF CURRENT AGENDA

Al could present an opportunity of around €700 million a year for a €5 billion company.

| Railway company income statement, € billion | | | stimated average pact, € billion and of associated lever | Levers (non-exhaustive, only main levers are addressed) |
|------------------------------------------------|-------|---|----------------------------------------------------------------|----------------------------------------------------------------|
| Revenue ² | 5.00 | | 0.25 (5%) | Revenue management Capacity optimization |
| Operational labor costs ³ | -0.50 |) | +0.02 (4%) | Crew-staffing optimization |
| Rolling stock maintenance | -0.50 | | +0.10 (20%) | Rolling stock predictive maintenance |
| Infrastructure maintenance | -1.00 | | +0.25 (25%) | Rail infrastructure predictive maintenance |
| Traction energy and fuel | -0.20 | | +0.03 (15%) | Energy efficiency |
| SG&A ⁴ | -0.50 | | +0.05 (10%) | Corporate functions processe automation with gen Al |
| Other enterprising expenses | -1.20 | | 0.00 | Levers (non-exhaustive, only main levers are addressed) |
| EBIT | 1.10 | | 0.70 | Opportunity of ~€700 million per year |

Cost structure of European railway companies (illustrative)

¹Infrastructure and rolling stock costs can often be separated if a railway company does not own infrastructure. ²Revenue can be generated by ticket sales or subsidies. ³These include wages for train drivers, on-board train staff, in-station staff, and traffic-management staff. ⁴Selling, general, and administrative expenses.

Source: UIC, annual reports, expert interviews

McKinsey & Company



Programme 14-15.05.2025

The global predictive maintenance market, including IoT-based train monitoring, is set to grow from 8.9 billion Euros in 2023 to 60.3 billion Euros by 2030. This surge underscores the increasing reliance on *technologies like IoT, AI, and data analytics* to optimise operations, reduce downtime, and enhance efficiency across industries, including rail transport.

EU high-speed rail lines grew to 8 556 km in 2023

NEWS ARTICLE | 15 April 2025 | Directorate-General for Mobility and Transport | 1 min read

Commissioner Tzitzikostas hosts implementation dialogue on high-speed rail

Letter of Prime Ministers / Presidents of Estonia, Greece, Hungary, Latvia, Lithuania, Portugal, Romania, Slovakia, Spain and Czechia to the President of the European Commission on the European high-speed rail network and its financing

Dear Madam President,

We are writing to you concerning the development of the transport network in the European Union, which is the main prerequisite for a competitive and well-functioning Internal Market, economic growth, and prosperity. It is also one of the key factors in the current geopolitical situations and an important tool for support to our partners committed to become part of the EU.

The revision of Trans-European Transport (TEN-T) Policy, which has crucial strategical importance, entered into force last summer. The development of the TEN-T policy, especially the completion of the European Transport Corridors within the agreed deadlines, is the pivotal cornerstone for the sustainable, smart and resilient European transport network. The regulation addresses the modernisation of the entire network, quality standards as well as the missing links and bottlenecks in transport infrastructure along the network.

We are fully committed to implement these goals and the requirements to modernise the existing infrastructure for the carriage of passengers and goads by rail. We welcome that new high-speed railway connections have been included in the so-called TEN-T revision, particularly in the regions, where these connections are yet to be built and where they will contribute to further improve the transport connectivity.

We endorse the objectives of the Commission as referred in the Mission letter of Commissioner Tzitzikostas to prepare the action plan for European high-speed rail network connecting the capitals and the regions while having in mind the importance of cross-border projects. We encourage the Commission together with Member States to prioritise work on flagship projects with high European added value.

Furthermore, we support the findings of Enrico Letta's and Mario Draghi's reports on the European Union Single Market and on the future of European Competitiveness that the lack of high-speed roil connections and the risk of incompleteness of the cross-border links among major cities of different countries are considered a major stumbling block of the well-function Internal Market and thus the competitiveness of the European Union.

Moreover, completion of the European Transport Corridors through development of the new high-speed rail connections linking the capitals and major cities across the European Union will significantly contribute to the decarbonisation of the transport sector at the European level while strengthening the resilience of the European Union, inter alia for the needs of Military Mobility.

© Letter to EC on high-speed rail network



NPV (M€) B/C Ratio Avg. construction costs Scenario 12 €M per KM 2030 63 447.488 10 2050 410 836.670 4 2030 87 431.527 7,6 2050 546 748.594 3 25 €M per KM¹² 2030 132 400.734 5 2050 855 561.433 2

© EY HSR study 2023



AS IF IT WOULDN'T BE ENOUGH...

LOGISTIC AS KEYFACTOR FOR ECONOMIC GROWTH

Geopolitical risks have a significant impact on the global economic outlook, influencing economic growth, inflation, financial markets, and supply chains.



Logistics contributes to economic growth, efficiency, and competitiveness

- Efficient logistic reduces lead times, lowers operational costs, enhancing overall supply chain efficiency and resilience
- Efficient logistic can lead to faster delivery times, improved customer satisfaction, and cost savings, making businesses more attractive to consumers and investors. It provides competitive advantages.
- Efficient logistic enables small and medium-sized enterprises to reach wider markets beyond their local regions. It fosters access to new customers and opportunities, driving business growth and expansion.
- Efficient logistics stimulates economic growth by facilitating trade and consumption. It enables the movement of goods across regions and countries, promoting economic development and prosperity



Time to question the approach and the role of rail in logistics ?



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MAKING A FULLY INTEROPERABLE RAILWAY SYSTEM IN THE EU FIRST PART OF THE DIGITAL CHALLENGE



LACK OF INTEROPERABILITY

Addressing the challenges through

- EU regulatory framework
- EU financial support
- Collaboration between Stakeholders
- Innovation



Where theory and reality don't match...





DIGITAL, AUTOMATED, CONNECTED, CUSTOMER FOCUSED SECOND PART OF THE DIGITAL CHALLENGE – MOST RELEVANT TOPICS

Logistics concepts:

- Automation in logistics operations enabling smoother collaboration
- Real time dynamic adaptation of logistics networks
- Increased, real-time, data sharing
- Decentralised data sharing
- Multi- and synchromodal transport concepts and solutions
- Full sustainability visibility enabling individual stakeholder decision making
- Circular logistics services to accommodate transition to circular supply chains
- Dynamic, eco-based, last mile control systems
- Consumer centric solutions

Market and society trends:

- Increasing effect of geopolitical developments
- Reshoring, nearshoring, friendshoring
- Socially responsible consumer engagement
- Urban development from a holistic approach (liveable cities)
- Resource limitations / scarcity (human, water, raw materials, ...)
- Adaptation of climate change
- Requirements for sustainability measurement and accountability (e.g. Corporate Sustainability Reporting Directive)
- Less willingness to accept poor working conditions
- Lack of qualified workforce

Key enabling technologies:

- Automated & autonomous driving
- Distributed Ledger Technology
- Digital Platforms
- Artificial Intelligence
- Data spaces
- Internet of Things
- Alternative engines & drives
- Digital Twins

Automated & autonomous driving

Platooning

Autonomous trucks

Digital Automatic Coupling

Autonomous vehicles

Drones / Pods



All concepts and trends part of UIP's vision 2022



DIGITAL, AUTOMATED, CONNECTED, CUSTOMER FOCUSED RAIL AS THE BACKBONE OF SAFE FREIGHT TRANSPORT – NECESSITYTO TRANSFORM



Ports

gates to the world

Modular systems

flexible and customised

Digital Platform

• a new way of working together

Intelligent Infrastructure

cloud-based signalling

Efficient land use

loading/ unloading/ capacity

Integrated in city logistics

combined and multimodal

Digitally connected in the train

Full Digital Freight Train Operations
 FDFTO



DIGITAL, AUTOMATED, CONNECTED, CUSTOMER FOCUSED WHAT IS AT STAKE IS BIGGER THAN DAC – LOGISTICS AND ROAD TRUCKING



Acea – September 2024

- 16 major Europe-based automobile manufacturers
- Vision since 2014
- 1st roadmap 2016
- New: automated mobility: not just a vision



ROADMAP



Alice – February 2025

- European Technology Platform
- Strategy for research, innovation and market deployment
- 160+ members reaching the full stakeholders' groups within freight transport

Alliance for

Logistics Innovation

hrough Collaboration

ALICE collaboration with Europe's Rail is aiming to address these challenges through new technologies that can be implemented in the rail sector. Its aim is to align the rail offering more closely with shippers' expectations, creating a smoother and more efficient transport system in the long term.

8 n % Share of rail transport from 2008 - 2021

2010

European Union - 27 countries (from 2020)



There is no such thing like modal shift.

Figure 2. Market share of rail freight 2008 – 2021 (% of all modes incl. maritime, inland waterways, road transport, air freight) – source Eurostat



DIGITAL, AUTOMATED, CONNECTED, CUSTOMER FOCUSED WHAT IS AT STAKE IS BIGGER THAN DAC - RAIL INFRA & PASSENGER



S

Total

European Rail Traffic Management and Digital

Enablers

Competitive Digital Green Rail Freight to Autonomous Train

Operators

Digital & Automated up Smart Solutions for Low Sustainable and Digital Density Traffic Lines Assets

1046,5

543.3

Innovation Pillar 2021 - 2031 Multi Annual Call 2022 (in EUR million) (in EUR million) 173.7 87.4 Flagship Area 1: Network management planning and control & Mobility Management in a multimodal environment & Transversal Topics: Digital Enablers Flagship Area 2: 251.9 121.5 Digital & Automated up to Autonomous Train Operations Flagship Area 3: 217.4 104.2 Intelligent & Integrated asset management 169.2 89.7 Flagship Area 4: A sustainable and green rail system Flagship Area 5: 136.3 95.5 Sustainable Competitive Digital Green Rail Freight Services Flagship Area 6: 82.3 37.7 Regional rail services / Innovative rail services to revitalise capillary lines Flagship Area 7: 15.7 7.3 Innovation on new approaches for guided transport modes

https://rail-research.europa.eu/wp-content/uploads/2022/09/Europes-Rail-Catalogue-of-Solutions-v4.pdf



- Solution 5: Light Carbodies
- Solution 11: Lightweight Axle
- Solution 13: Light Running Gear Frame
- Solution 14: HMS for CBM
- Solution 15: Electromechanical Brake System (EMB)
- Solution 18: High-SIL Brake Control



- Solution 23: Automatic Train Operation (up to GoA4)
- Solution 24: Moving Block
- Solution 25: Fail-Safe Train Positioning
- Solution 28: Onboard Train Integrity



DIGITAL AUTOMATED CONNECTED AND CUSTOMER FOCUSED DAC AS ENABLER: BENEFITS FOR THE SECTOR AND SOCIETY





DAC PROJECT TIMEPLAN

3 PHASES OF DAC PROJECT





PRECONDITIONS FOR INVESTING IN DAC DEPLOYMENT ALL NEEDS TO BE PROVEN BEFORE INVESTMENT DECISIONS WILL BE TAKEN

| | 01 | DAC-Technology and DAC-operations/ functionalities are clearly defined and harmonised | |
|---|--------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|--|
| | Single European DAC System | | |
| Ę | O2Proven Technology | The technology meets all essential requirements (incl. RAMS) and is proven through large demonstrations (incl. Pioneer Trains) | |
| | 03 Proven Operational Functionality | The operational functionalities/use cases bring the expected benefits - proven through large demonstrations | |
| | | | |





PRECONDITIONS FOR INVESTING IN DAC DEPLOYMENT ALL NEEDS TO BE PROVEN BEFORE INVESTMENT DECISIONS WILL BE TAKEN

Funding

| for the second s | | | | | | | | | |
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| | FP5TRAN S4M-R Enderming Europer had Fringer | FP5DACtiVate | DACcelerate | DACcord | | | | | |
| Ż | Description: Core project for developing the DAC for Europe Development of 16 rail freight innovations, including DAC Type 4 +5, automated shunting, | Description: derailment and propelling safety tests, crash tests, clim. chamb. interchangeability of DAC across suppliers Hybrid coupler locos Wagon Onboard Unit (WoBu) | Description: Accelerating DAC adoption through EDDP streamlining Standardizing DAC specifications for seamless integration Guiding comprehensive DAC integration by 2030 | Description: Aligns DAC implementation for rail freight Creates deployment roadmap aligned with EDDP goals Facilitates funding and activity coordination for DAC deployment. | Description: Drives the implementation of DAC Ensuring smooth transition of vehicles and facilities to DAC, optimizing logistics efficiency. | | | | |
| | | | | | | | | | |
| | Partners: 75 Diverse Participants - Includes rail end users, industry, operators, SMEs, academia | Partners: 12 beneficiaries, 21 partners Includes RUs, industry, operators, SMEs, | Partners: ViF, railiable, hwh, Molinari, OWITA, TRV, SNCF, RINA | Partners: railiable, Railenium, TRV, LSP, UNIFE, UIC | Partners: DB C, k+v, Instytut Kolejnictwa, VUKV, BME ITS, VERS, IML | | | | |
| | Duration: 07/22 – 12/26 | Duration: 24 months | Duration: 06/21 - 01/23 | Duration: 04/23 – 03/26 | Duration: 24 months | | | | |
| . | Lead: DB | Lead: DB | Lead: VIF | Lead: RAILIABLE | Lead: DB C | | | | |
| € | EUR: 95,1 Mio. EUR | EUR : 10,7 Mio. EUR | EUR: 2,1 Mio. EUR. | EUR: 1,5 Mio. EUR | EUR : 1,5 Mio. EUR | | | | |
| | | | ended | | **** | | | | |



THANK YOU FOR YOUR ATTENTION



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DIGITAL, AUTOMATED, CONNECTED, CUSTOMER FOCUSED DAC AS ENABLER: BENEFITS FOR RAIL FREIGHT AS A SYSTEM



Layout: WABTEC